

HERE

CO-DIRECTORS OPPORTUNITY

TWO FLEXIBLE POSITIONS WITH SHARED LEADERSHIP

PLEASE APPLY BY MARCH 29, 2024

CreativeEvolutions.com/HERE

Here.org

Who We Are

HERE Arts Center (HERE) was founded in 1993 by four ambitious visionaries — Kristin Marting, Tim Maner, Barbara Busackino, and Randy Rollison, and has been one of New York's most prolific arts organizations. In June 2024, Kristin Marting will step down from her position as Founding Artistic Director of HERE, making way for a new generation of leadership. Tim Maner continues to serve on the HERE Board of Directors and Barbara Busackino continues to support HERE in her capacity as producer of the Dream Music Puppetry program. Kristin, Tim and Barbara will all be available to provide ongoing support to new leadership throughout the transition period.



HERE Arts Center 145 6th Ave, New York, NY 10013

Today, HERE stands at the forefront of the city's cultural scene, commissioning, producing, and presenting daring, new, multidisciplinary performance experiences. From our home in Lower Manhattan, HERE builds an inclusive community that nurtures artists of all backgrounds as they disrupt conventional expectations to create innovative performances in theatre, dance, music, puppetry, media, and visual art. By providing these genre-blending artists with an adaptive, flexible home for developing and producing their work, we share a range of perspectives reflective of the complexity of our city. HERE welcomes curious audiences to witness groundbreaking performances, responsive to the world in which we live, at free and affordable prices.

HERE strives to create an equitable, diverse, and inclusive home in which all people have fair access to the resources they need to realize their visions. We acknowledge structural inequities that exclude individuals and communities from opportunities based on race, gender, disability, sexual orientation, class, age, and geography, and seek to counter those inequities in our work. Through mindful actions on sustainability and regenerative practices, we work toward climate justice, and a safe, livable planet for present and future artmakers and audiences.





Taylor Mac's The Lily's Revenge

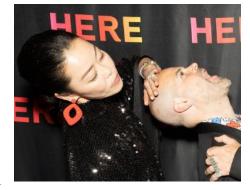
Since its inception, HERE has been home to such acclaimed artists and works as Basil Twist's Dream Music Puppetry Program, Eve Ensler's The Vagina Monologues, Taylor Mac's The Lily's Revenge, Trey Lyford & Geoff Sobelle's all wear bowlers, Young Jean Lee's Songs of the Dragons Flying to Heaven, James Scruggs' Disposable Men, Corey Dargel's Removable Parts, Robin Frohardt's The Pigeoning, and Looking at You by Rob Handel, Kristin Marting and Kamala Sankaram. We have produced and presented over 1,200 original works; served over 15,000 artists; and welcomed over 1,000,000 audience members. HERE's work and artists have received 16 OBIE Awards, 2 OBIE

Grants and a CUNY Booth Award for artistic achievement, 2 Berilla Kerr Awards, 4 NY Innovative Theatre Awards, 2 Bessie Awards, 2 Pulitzer Prizes, 1 Pulitzer nomination, 6 Drama Desk nominations, 2 MacArthur "Genius Grant" Fellowships and most recently, 7 Tony nominations. HERE remains on "Best Off-Off Broadway" theatre lists across New York City, and co-produced the PROTOTYPE festival for ten years, a role which will conclude in 2025. HERE's Here Artist Residency Program (HARP), is one of the most robust residency programs in the country and serves as a national model. HARP provides a commission, developmental support, career planning, and an opportunity for a full production to crossgenre artists within a collaborative environment of peers working across disparate art forms – including theatre, dance, music, puppetry, visual art, and new media. Each HARP artist receives significant long-term support of \$125,000, which includes \$50,000 in cash and more than \$75,000 in equipment, space, and services over 2-3 years to tailor each residency to each artist's individual needs.

In 2005, with the support of the City of New York and the Lower Manhattan Development Corporation, HERE purchased its 9,000-square-foot longtime home with two performance spaces, a lounge, and gallery. With full-scale renovations completed in 2008 and 2011, thanks to significant support from the

City of New York, HERE continues to stand as a pillar of the burgeoning Hudson Square neighborhood.

HERE currently operates with a staff of several dozen individuals, ranging from full time to part time employees to project based artistic producers and collaborators. The nineteen-member HERE board is chaired by Jennifer Suh Whitfield who has supported the organization for nearly 15 years. HERE's current annual budgets vary based on particular projects and initiatives, but are approximately \$3M annually. We strive to operate under our Equity, Diversity, Inclusion, and Justice Plan, and seek new ways to advance in these practices daily.



Board Chair Jennifer Suh Whitfield and her husband



Our Future:

Rooted in <u>HERE's mission and values</u>, the board and staff are invested in launching a new structure where HERE will be led by three Co-Directors. These three Co-Directors will all be part of the artistic life of HERE through the curation and support for HERE artists, and their ability to further the work, mission and reputation of HERE through their own artistic practice. Each Co-Director will also lead different

functions of the organization, leveraging their individual passions and skills to best serve HERE's team as a whole. The specific capabilities needed by the Co-Directors collectively are outlined in this opportunity statement.

HERE is hiring two new Co-Directors to come into the organization starting in May/June 2024. The third Co-Director is <u>Amanda Szeglowski</u>, who until recently served as Associate Artistic Director, was previously a HARP artist at HERE, and who has been associated with the organization for 13 years.



Co-Director Amanda Szeglowski

HERE has also been developing new strategies for the future, which include:

- A reinvestment and renovation of the physical space at 145 6th Avenue, explicitly to create more
 welcoming gathering spaces that serve as portals to the black-box Mainstage and Dorothy B.
 Williams Theatre along with better rehearsal, backstage, tech and office spaces for artistic work and
 community building,
- Activating more deeply the network of HERE's HARP artists and alumni, as well as fostering their relationships with the public and supporters of innovative arts,
- Taking a longer-term approach to organizational partnerships that can support vibrancy and community in the HERE space, and
- Expanding HERE's relationships with groundbreaking artists around the world to platform them in New York, building upon HERE's special history, visibility, and artistic values.



What We Are Looking for in Our New Co-Directors

For all three of our Co-Directors, what we most seek are people who have a **deep and extensive belief** in the development of artists and creation of artistic work that moves in new directions. Our Co-Directors will take their own skills, experiences, and passions to advance the work of multidisciplinary artists (including their own work) to grow HERE as a connected community and to grow the resources available to fuel the vanguard of our national artistic adventure.

HERE has a special history and distinctive physical presence in Manhattan, and our Co-Directors will be invested in what is created and presented in those spaces, while being engaged and curious about artists operating in the New York area, throughout the United States, and in countries around the world. They will live in the New York area and maintain an active presence with our community in the HERE space, but may have lived and worked in many other environments.

With three Co-Directors sharing responsibilities and leadership, we are eager to have three very different and distinct individuals whose perspectives can inform and build on one another. Following HERE's decades-long commitment to exploring new directions, we are excited to embrace Co-Directors who may be unexpected in many different ways!

Human Expectations and Personal Values

We expect our Co-Directors to be very different from one another, but we do expect them to unify around HERE's team mission and values. First and foremost, they will all embrace the value of collaborating with others who are different than themselves, and working through the effort of understanding one another to create dynamics where everyone feels valued and has what they need to thrive as a human being and in their creative and operational work.

HERE's mission, values, and how we operate are elaborated on <u>our website</u>. In particular, we encourage our audiences to believe, as we do, that there is value in an artist's effort and exploration, rather than only the ultimate outcome or finished product. This applies to our team, our community, and our organization as well – HERE is on a journey that goes into new places, where different individuals join us for a time or a season, and who we are can shift and grow as we do as artists and as people. Embracing this spirit of growth and exploration is essential for our new Co-Directors team who will be supporting and guiding us as a team and as individuals in our day to day.

In a Co-Director structure, where the three individuals have equal shares of power and authority in the organization, including a collaborative single seat and single vote on the Board of Directors, each Co-Director needs an appreciation for the benefits of co-leadership and an eagerness to support one another while feeling confident and clear in their responsibilities on the team. A spirit of humility and grace to know when to lean into their perspective and when to make space for others' expertise is the bedrock of how we hope HERE will function going forward.



Co-Director Roles and Structures

HERE has spent extensive time discussing and exploring the structure for three Co-Directors. Because we are looking to engage two new individuals at the same time, there are options for how two unique human beings may approach the needs of the HERE team and how they will compliment the current Co-Director, Amanda Szeglowski. Because HERE will be collectively led by three individuals, no single person needs to be outstanding in all areas, as long as we can co-create a team of three who collectively are exceptional in all the capabilities HERE needs to fulfill its purpose.

Areas that will be fully shared between the three Co-Directors

In these areas, we expect all three Co-Directors to share responsibility and collaborate actively and regularly, including making key decisions together in these through consensus.

- Setting and Implementing HERE's Overall Strategy
- Evolving and Refining HERE's Artistic Vision, and setting annual or multi-year artistic plans
- Understanding and Carefully Managing HERE's Capacity (Financial, Physical, Human, and Creative)
- Caring for HERE's people, including direct human support for individuals and holding responsibility for more structured Human Resources needs, challenges, and concerns
- Representing HERE Externally to the Press and General Public
- Individual Relationship Development and Nurturing with individuals, ranging from artists to funders to individual donors to partners
- Fundraising, including identifying new potential sources of funds for HERE and directly participating in relationship building and major gift cultivation and asks
- Collaborating with the Board of Directors, including sharing service on various Board committees between the Co-Directors

Artistic Practice

All three Co-Directors are expected to participate in the HARP program curation process, and participate in mutually-agreed ways in artist support and collaborations. In addition, HERE is welcoming of Co-Directors who have their own artistic practice. For any Co-Director who has a body of artistic work and wishes to continue developing projects and productions, HERE is excited to provide them with the opportunity to produce their own work that aligns with the mission and aesthetic of HERE. The current expectation is that, more or less, HERE can support one Co-Director production at HERE each year, with the other two Co-Directors adjusting workloads and responsibilities to support each other as needed. The exact schedule or sharing of those opportunities will be up to the three Co-Directors to determine. If a Co-Director is not interested in producing their own work at HERE, then the Co-Directors will sort out together how that impacts the balancing of roles and responsibilities year to year.



Areas that will be led by Co-Director Amanda Szeglowski

Current Associate Artistic Director Amanda Szeglowski, now promoted to Co-Director, has already been leading several areas of HERE, including creative producing work, active leadership in the HARP program, and heading the marketing and communications functions of HERE. Going forward, we anticipate that Amanda will use her strong expertise to take a lead position in the following areas:

- Direct Management of the HARP program
- HERE'S Marketing and Communications, including support for Marketing/Public Relations staff
- HERE's Audience Engagement and Community Building efforts, from a communications and programming lens
- HERE's Institutional Giving, from the lens of materials, communication, and language use

Areas that will be led by our two new Co-Directors

The following is a list of areas where HERE needs our Co-Directors to collectively have deep experience and be able to advance HERE's artistic vibrancy, community connections, and available resources. We have separated them into a potential split between the two new Co-Directors, but **we are very open to candidates suggesting a re-combination** of the areas of responsibility to match their unique backgrounds.

Co-Director X Leads:	Co-Director Y Leads:
 Uplifting, Clarifying, and Reinforcing 	Comprehensive Multi-year Financial
where HERE's values show themselves in	Planning and Budgeting, including
direct behaviors on the team and	interfacing with HERE's contracted
organizational activities and decisions	financial services partner and supporting
	financial aspects of the General
 Leading the conception, design, and use 	Management department
of physical spaces, including renovation	·
activities and supporting Facility and	 Leading the continued growth of a robust
Front of House staff	individual donor tracking and
	engagement program, including
Strengthen and Manage HERE's Sublet	providing leadership and coaching for the
Series and develop relationships with	other two Co-Directors and the Board to
presented artists, inside and outside of	engage in their fundraising activities and
New York	supporting the Development staff
New York	supporting the Bevelopment stan
General Management activities and	Institutional Giving strategy and
leadership, from an experienced	management, including support of
producer's lens of coordination,	Institutional Giving staff
consistency, and appropriate	moticational diving stair
expectations and commitments with	Audience Engagement and Community
HERE artists, vendors, and partners	Building efforts, from a donor/supporter
Tiene artists, vendors, and partners	cultivation and programming lens
	Cartivation and programming lens



How We Will Support Our New Co-Directors

The arrival of new leaders at HERE means everyone will need to adapt to new ways of working and a different collaborative partnership than has existed in the past. As we discover that new dynamic together, it is important that our new Co-Directors feel supported and engaged from all sides of the company.

All three Co-Directors are currently slated to receive the same salary, benefits, and support structures. Future variations may be developed and recommended to the board by the Co-Directors themselves as part of their duties.

HERE commits to providing:

- Annual salary of \$100,000 for each Co-Director. (An increase from previous salary levels.)
- Benefits including:
 - Medical, dental, and vision insurance, with a defined contribution from HERE, but flexibility for the employee to select various plans and pay any premium difference as they choose.
 - o Access to a retirement 403B plan, currently without employer contributions.
 - An evolving PTO policy that emphasizes all employees taking needed time to rest and recover. We expect the new co-directors to evaluate current policies and continue refining them going forward.
- A hybrid work structure. Each Co-Director is expected to reside in the New York area, and be
 present on-site weekly, with variations as agreed between the Co-Directors to fulfill HERE's
 activity and community building needs.
- An onboarding and transition plan, developed by the team and ready to adapt to the needs of the Co-Directors.
- Regular engagement throughout the year with board leadership around HERE's progress and any needed adjustments to Co-Director structures or individual priorities or performance.
- Mentorship or Advisory support during the first year with Creative Evolutions and up to four industry peers (see the Search Process that follows).



How this Search will Operate – Values, Communication, and Compensation

Overall Estimated Timeline:

Application Period: February 23 – March 29
 After the end of the application period, please reach out if you are still interested and we will let you know if there is still an opportunity for consideration.

• Initial Virtual Candidate Meetings: March 25 – April 5

• Finalist Zoom Presentations and Deep-Dive Meetings: April 17 – 30

• Collective Finalist On-Site: Between April 17-28 (exact dates TBD)

Employment Agreement is Signed:
 May 2024

After an initial submission of interest (see below for instructions), selected candidates will be invited for a virtual Candidate Meeting with Calida Jones, Doug Clayton, and/or Rebecca Novick from Creative Evolutions. Following the initial meetings, a group of candidates will be advanced to a robust finalist process.

The finalist process will likely include:

- A virtual presentation and Q&A with the full board and staff
- A series of deep-dive explorations on the key areas of leadership noted in the "Roles and Structure" section. Each of these exploration meetings will be conducted by individuals with very direct expertise in the particular area. These individuals may come from the board, the staff, or be engaged outside industry peers. Any outside industry peers who participate in the evaluation process will also be engaged to be colleagues, advisors, or mentors to the Co-Director team during the first year.
- A physical on-site visit that includes at minimum:
 - Touring HERE's spaces
 - Meetings with staff and board and artists in various environments, and allowing the full team to learn about you and share about themselves
 - o An individual meeting with Co-Director Amanda Szeglowski

In addition, because this process includes hiring two Co-Directors, the finalist process will include the opportunity for finalists to **meet each other**. This process is not just looking for 'the best' individuals, but a combination of three Co-Directors who we all believe will be able to grow together as a team. Candidates will get to meet each other individually or in groups, and will be asked at the end individually to talk about how they see different combinations potentially working for their potential future at HERE.

This is a lot of time, energy, and expertise to ask for finalist candidates, and HERE and Creative Evolutions are providing **\$1,200** in direct compensation to each finalist candidate, in addition to reimbursing expenses (transportation, housing, food) associated with finalists coming on site to meet with people at HERE.



This search process is rooted in values shared by HERE and Creative Evolutions, and will include the following elements:

- It is important to us that you are treated with respect and are appreciated for the value you create for HERE through your participation in this process. Candidates who do not advance will be notified promptly and given feedback on their materials or candidacy relative to the rest of the candidate pool.
- Throughout the process we commit to active communication with you, so you are never wondering what is happening or where things stand with your application or the hiring process.
- It is important that the full HERE team participates in the selection process. Final candidates will have the opportunity to come on site before a hiring decision is made. They will also have the opportunity to meet all Staff and Board (in-person or virtually), as well as some artists during the finalist process.



How to Express Your Interest

Email HERE@CreativeEvolutions.com. This email comes to Calida Jones, Doug Clayton, and Rebecca Novick, who will respond to you to confirm receipt and who will stay in communication with you consistently throughout the process.

With your email, please:

- Say hello! We are real people over here, not a bot so feel free to use your authentic voice in the first email we get from you.
- Provide a pdf of your resume. The resume can be of any length and style, though we encourage you to adjust it as appropriate to help us see how your history and experience connect to the current circumstances, intentions, and needs of HERE. If your preferred resume already lives in an online space or platform, you are welcome to simply provide a link to those materials.

Rebecca Novick, Calida Jones, and Doug Clayton with Creative Evolutions

- Confirm if you are applying on your own for one of the Co-Director positions, or if you are
 applying jointly with someone else as a two-person team. If you are applying as a team, please
 submit together with both of your materials and from both of your email addresses.
- Instead of providing a standard cover letter, please provide a written pdf response of
 approximately two to three pages that includes answers to the following questions. Please write
 out the questions and answer each one individually and distinctly. If you feel you communicate
 more effectively verbally, you can submit a link to a video of you talking through your answers
 to these questions as an alternative.
 - 1. Who are you and what is most exciting for us to know about you as a human being? What is most exciting for us to know about you as an artist? What is most exciting for us to know about you as a leader?
 - 2. Do you have any direct history with HERE, or relationships with any of the current staff or board or HARP artists? Please share your current awareness and perspective on HERE's particular position and role in the field's artistic journey.
 - 3. HERE has outlined how we might imagine the two Co-Directors identifying their particular areas to lead (pages 6 and 7 in this document). Are you interested in being considered for Co-Director X or Co-Director Y as outlined? If you have a different structure to suggest, how would you recombine key areas in a different way that would work best for you?



- 4. Why are you interested specifically in working with HERE at this particular moment in your career? How would this role build on what you have done before and develop you for where you see yourself heading in the future?
- 5. What experience have you had working in or directly observing a co-leadership or shared-leadership structure? What do you think are the most important practical steps you would need to take with your Co-Directors to be able to work together in a truly shared fashion?
- 6. HERE has committed to a robust set of values (outlined on here.org/about). What in those values most resonates with you? Please share an example of specific actions you've taken in the past that demonstrated your commitment to that value or idea.
- If you wish, feel free to share how you self-identify so we can honor your preferences and perspectives in our communications with you!

If you have any questions about the position or your submission, please feel free to e-mail and we will be happy to discuss with you at any time!

HERE@CreativeEvolutions.com



About Creative Evolutions

As a support team for HERE, we believe that we can do better. We believe that it is our moral excitement to be responsive to one another as human beings, and to continually adapt to the humanity around us. We believe that the world is constantly changing around us, and we are most fulfilled and healthy when we are growing together to meet the moment.

Our purpose is more than to provide Executive Search or Management Consulting services. We are centered in building a stronger and more interconnected ecosystem, where individuals and organizations are linked together in mutually supportive ways and where the advances of one become the advances of all. All of our processes and recommendations come back to these concepts of ecosystem building, new adaptations that respond to the moment, and putting human beings first.

In Executive Search support, Creative Evolutions has pioneered new processes that include commitments to active communication, paying candidates for their time, engaging paid industry peers as part of the evaluation process, building onboarding and mentorship into hiring, and structuring positions around healthy organizational team dynamics.

www.CreativeEvolutions.com